

インドの求人なら JAC Recruitment India

PR/109385 | Domestic Logistics Sales

Job Information

Recruiter

JAC Recruitment India

Job ID

1548694

Industry

Logistics, Storage

Job Type

Permanent Full-time

Location

India

Salary

Negotiable, based on experience

Refreshed

September 16th, 2025 20:00

General Requirements

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Description:

Job Title: Domestic Logistics Sales

Job Location: Kharkhoda (Haryana)

Reporting to: Manager/Sr. Manager

Educational Qualification: Bachelor's or master's in business, Marketing, or a related field is a plus (Logistics industry)

Key Responsibilities:

- Responsible for maintaining & developing new business across India by selling logistics services such as Transportation - FTL, Contract Logistics, Warehousing, 3PL, Import & Export.
- Understanding customers need and helping them buy logistics solutions which cater to their needs.
- · Responsible for achieving and exceeding business targets by providing customized pricing services to the client.
- Responsible for establishing healthy relationship with the clients & external associates for securing repeat business

and long-term loyalty.

• Responsible for working on sales funnel for channel sales and B2B sales and converting leads into prospects.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description