



PR/095048 | Assistant Key Account Manager

Job Information

Recruiter[JAC Recruitment Singapore](#)**Job ID**

1548667

Industry

Tourism

Job Type

Permanent Full-time

Location

Singapore

Salary

Negotiable, based on experience

Refreshed

July 8th, 2025 16:47

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Assistant Key Account Manager

In this role, your main responsibility is to oversee the top-tier client accounts in the APAC region and act as the primary liaison between the clients and the company.

Key Responsibilities:

- Build and nurture strong, long-term relationships with designated key accounts.
- Work with internal teams to create customized, value-added solutions that meet the client's specific needs.
- Identify and leverage opportunities to upsell, cross-sell, and broaden the business scope with key accounts.

- Formulate and implement strategic account plans to drive revenue growth, retention, and client satisfaction.
- Provide regular updates and reports on key account performance, risks, and growth opportunities.

Key Requirements:

- Bachelor's degree in business, Communication, or a related field.
- Minimum of 3 years' experience in key account management or strategic sales.
- Demonstrated success in establishing and sustaining strong, long-term client relationships.
- Exceptional project management and organizational skills, with adaptability and resilience in a dynamic, fast-paced environment.

Interested applicant please click [APPLY NOW](#)

Do note that we will only be in touch if your application is shortlisted.

Jennifer Maria Hardicar
JAC Recruitment Pte Ltd
EA License Number: 90C3026
EA Personnel: R1987984

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description