



PR/109219 | Sales Executive

Job Information

Recruiter

JAC Recruitment India

Job ID

1548601

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

India

Salary

Negotiable, based on experience

Refreshed

July 22nd, 2025 22:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Title: Sales Executive/Sr. Executive

Location: Gurgaon

Job Responsibilities:

- Primary responsibility for dealings with the customers you are in charge of and create and maintain good relationship with customers.
- Sales promotion and making effort to expand our business from new and existing markets, customers.
- Create and maintain good relationships with customers
Collaboration / coordination with headquarters in Japan and other offices

- Handling and management of inquiries from RFQ phase to serial production delivery
- Price negotiation of each quotation as well as annual price negotiation
- Contract review of e.g. framework agreements, logistics agreements and quality agreements, but also of project assignment agreements (nomination letter) and contract negotiation with the assigned key accounts
- Organization, preparation and follow-up customer visits, meetings
- Preparation of process audits at our production sites in our factories
- Sales Projection and assist in Tax audits

Requirements:

- 3+ Years of experience in Automotive parts - Sales
- Should be graduate

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description