



## PR/094647 | Dubai Country Manager

### Job Information

**Recruiter**
[JAC Recruitment Singapore](#)
**Job ID**

1548551

**Industry**

IT Consulting

**Job Type**

Permanent Full-time

**Location**

China

**Salary**

Negotiable, based on experience

**Refreshed**

July 8th, 2025 16:45

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**Job Advertisement Template**
**COMPANY OVERVIEW**

Our client is a leading innovator of smart intercom, deliver better communication, greater security and more convenience, driven by which we have been investing heavily in R&D annually and continuously fostering software and hardware development capability.

**JOB RESPONSIBILITIES**

- In alignment with the company's strategic objectives, develop sales strategies, manage the sales of company products, and ensure the achievement of sales targets.
- Responsible for maintaining existing channel partnerships in the assigned region, establishing and enhancing solid and positive customer relationships; oversee the construction of subordinate channels; and expand into new channels.
- Manage the maintenance and further expansion of direct sales to key accounts in the assigned region; develop new clients through multiple channels.
- Collect various types of market-related information.

**JOB REQUIREMENTS**

- Passionate about overseas sales, strong execution ability, good learning capacity, communication, coordination skills, and team collaboration abilities.
- Bachelor's degree or above, with good English proficiency to effectively communicate with international clients.
- Familiar with the full range of international trade and foreign trade documentation operations; understand relevant policies, regulations, conventions, and practices of the international market.

Working Location: Dubai

Apply online or feel free to contact me directly (via email: [charlotte.guo@jac-recruitment.com](mailto:charlotte.guo@jac-recruitment.com)) for more information about this opportunity. Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

Guo Run (R24124139)

JAC Recruitment Pte. Ltd. (90C3026)

#LI-JACSG

#countrysingapore

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**Company Description**