



## PR/159094 | Sales Executive (Project)

### Job Information

**Recruiter**

JAC Recruitment Malaysia

**Job ID**

1548432

**Industry**

Civil Engineering and Construction

**Job Type**

Permanent Full-time

**Location**

Malaysia

**Salary**

Negotiable, based on experience

**Refreshed**

July 8th, 2025 16:39

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

#### Company and Job Overview

Our client is a prominent distributor and retailer of luxury home furnishings and accessories in Malaysia. They are now seeking for experienced Sales Executive/Business Development to drive their business growth.

#### Job Responsibilities

- Achieve sales target and key performance index set by the management
- Prepare product proposals for clients
- Prepare Quotation for customers
- Remain knowledgeable on products
- Giving advice and guidance on product selection by customers

- Customer's AR Aging for payment collection
- Monitor product orders and available stock to ensure timely supply to customers
- Respond quickly to customer's inquiries via email or mobile
- To assist in other ad hoc duties as assigned related to sales

#### Job Requirements

- Candidate must possess at least a diploma in any field.
- Required languages: English and Bahasa Malaysia.
- At least 2 years of working experience in the related field is required for this position.
- Excellent communication and presentation skills.
- Knowledge of MS Office, i.e., Excel, Word, and PowerPoint.
- Good working attitude, responsibility, and self-motivation in assisting customers and taking initiative.
- Willing to travel outstation when needed.
- Able to start work immediately or within short notice is an added advantage.

Interested applicants, feel free to click APPLY NOW.  
#LI-JACMY

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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#### Company Description