



PR/159079 | Sales Manager - Mandarin Speaker

Job Information

Recruiter[JAC Recruitment Malaysia](#)**Job ID**

1548422

Industry

Tourism

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

July 8th, 2025 16:39

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

One of the largest travel agency globally, and they are seeking a dynamic and innovative Sales Manager to join our team with a professional and creative mindset, passion for sales, and a strong desire for growth.

Key Responsibilities:

- Create and implement effective sales strategies to achieve agency sales targets and growth.
- Lead, mentor, and motivate the sales team to meet and exceed sales goals.
- Build and maintain strong relationships with clients, ensuring high levels of customer satisfaction and loyalty.
- Analyze market trends and customer preferences to tailor travel packages and promotions.

- Track and report on sales performance, providing insights and recommendations for improvement.
- Stay updated on travel products, destinations, and industry trends to provide expert advice to clients.

Requirements:

- Bachelor's degree in Marketing, Business Administration, Hospitality, or a related field.
- Experience: Minimum of 7 years of experience in sales, preferably in the travel or hospitality industry.
- Proven track record of achieving sales targets and driving business growth.
- Excellent verbal and written communication skills.
- Strong problem-solving and decision-making abilities.
- Familiarity with CRM software and travel booking systems.
- Willingness to travel as required for client meetings and industry events

#L1-JACMY

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.my/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.my/terms-of-use>

Company Description