



## PR/159049 | Sales Executive

### Job Information

**Recruiter**

JAC Recruitment Malaysia

**Job ID**

1548390

**Industry**

Chemical, Raw Materials

**Job Type**

Permanent Full-time

**Location**

Malaysia

**Salary**

Negotiable, based on experience

**Refreshed**

August 20th, 2025 04:00

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**Company and Job Overview**

Our client is a well-established trading company where they are specializing in technical textile products, industrial chemicals, and machinery & electronic equipment's . As part of their expansion, they are now seeking for experienced Sales Executive to drive the business growth.

**Job Responsibilities**

- Identify potential customers and implement strategies to secure profitable new business
- Maintain and improve relationships with existing customers through regular follow-ups and visits
- Assess customer needs and suggest appropriate products, services, and solutions
- Stay updated on the latest industry trends, market activities, and competitors
- Participate in trade shows, conventions, seminars, and other industry events to increase product awareness and cultivate customer relationships

**Job Requirements**

- Degree/ Diploma in Chemistry or any equivalent field
- At least 3 years of experience in selling chemical products or materials for electronic devices
- Self-motivated with a results-driven approach
- Strong communication and negotiation skills
- Willing to travel within Malaysia
- Applicants should be Malaysian citizens or hold relevant residence status

Interested applicants, feel free to click **APPLY NOW**.  
#LI-JACMY

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Company Description