



PR/159049 | Sales Executive

Job Information

Recruiter[JAC Recruitment Malaysia](#)**Job ID**

1548390

Industry

Chemical, Raw Materials

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

July 8th, 2025 16:39

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company and Job Overview

Our client is a well-established trading company where they are specializing in technical textile products, industrial chemicals, and machinery & electronic equipment's . As part of their expansion, they are now seeking for experienced Sales Executive to drive the business growth.

Job Responsibilities

- Identify potential customers and implement strategies to secure profitable new business
- Maintain and improve relationships with existing customers through regular follow-ups and visits
- Assess customer needs and suggest appropriate products, services, and solutions
- Stay updated on the latest industry trends, market activities, and competitors
- Participate in trade shows, conventions, seminars, and other industry events to increase product awareness and cultivate customer relationships

Job Requirements

- Degree/ Diploma in Chemistry or any equivalent field
- At least 3 years of experience in selling chemical products or materials for electronic devices
- Self-motivated with a results-driven approach
- Strong communication and negotiation skills
- Willing to travel within Malaysia
- Applicants should be Malaysian citizens or hold relevant residence status

Interested applicants, feel free to click **APPLY NOW**.
#LI-JACMY

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Company Description