



Job Information

Recruiter

JAC Recruitment Malaysia

Job ID 1548376

Industry Chemical, Raw Materials

Job Type Permanent Full-time

Location Malaysia

Salary

Negotiable, based on experience

Refreshed July 8th, 2025 16:39

General Requirements

Minimum Experience Level Over 3 years

Career Level Mid Career

Minimum English Level Business Level

Minimum Japanese Level Business Level

Minimum Education Level Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company and Job Overview

Our client is a MNC company specializing in producing epoxy encapsulation molding compounds for the semiconductor industry. They are now seeking for experienced Sales & Marketing Executive to drive their business growth.

Job Responsibilities

- · Provide excellent service to existing accounts to generate revenue for the company
- Develop and implement sales strategies to achieve business development
- · Maintain close contact with clients, addressing customer issues, queries, and requirements
- Prepare monthly sales reports with sales data and project updates for HQ
- Participate in conferences, group meetings, and exhibitions to deliver presentations at customer sites
- Monitor payment status (credit control), stock control, delivery status, and shipping arrangements for overseas clients

- Candidate must possess at least a diploma in any field
- Required languages: English and Bahasa Malaysia
- At least 2 years of working experience in the related field is required for this position
- · Excellent communication and presentation skills
- Knowledge of MS Office, i.e., Excel, Word, and PowerPoint
- · Good working attitude, responsibility, and self-motivation in assisting customers and taking initiative
- · Willing to travel outstation when needed
- · Able to start work immediately or within short notice is an added advantage

Interested applicants, feel free to click APPLY NOW. #LI-JACMY

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Company Description