



Job Description

## Company and Job Overview

Our client is a MNC manufacturer of industrial plastic containers and plastic pallets. As part of their business expansion, they are looking to hire an experienced sales candidate to drive sales and building relationships with clients.

## Job Responsibilities

- · Seek out new sales opportunities and servicing existing customers
- · Monitor overall sales activities, includes preparing quotations, forecasting, collections, and reporting
- · Conduct market research to identify selling possibilities and evaluate customer needs
- Stay updated on market competitors' activities and industry trends
- · Negotiate and close deals and handle complaints or objection

## **Job Requirements**

• Bachelor's Degree in Marketing, Business Management, Chemistry or equivalent

- Self-motivated with a results-driven approach
- Strong communication and negotiation skills
- Applicants should be Malaysian citizens or hold relevant residence status

Interested applicants, feel free to click APPLY NOW. #LI-JACMY

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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