



PR/158989 | SALES REPRESENTATIVE (CONSUMER WELLNESS)

Job Information

Recruiter[JAC Recruitment Malaysia](#)**Job ID**

1548335

Industry

Retail

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

July 8th, 2025 16:38

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company Overview

Our client is an established Award-Winning consumer product (sexual wellness) company from Japan.

Job Responsibilities

- To grow business in the Southeast Asian region by managing distributor relationships and expanding sales channels.
- To execute sales strategies, enhancing brand presence, and identifying new business opportunities.

- To develop and implement in-store expansion plans, branding initiatives, and display optimization. To do research and reach out to potential clients to develop new sales channels.
- To conduct meetings, training sessions, and attend industry events.
- To collaborate with internal teams to ensure efficient inventory management and order fulfillment.

Job Requirements

- Degree/Diploma in any field.
- More than 3 years experience in sales and marketing in retail/wholesale business.
- Strong communication in English both written and spoken.
- Able to attend training in Japan.
- Able to travel to SEA regions.

Interested applicants please feel free to apply online or contact us for more information.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description