CareerCross by JAC Recruitment

PR/158969 | Product Specialist (HCP)

Job Information

Recruiter
JAC Recruitment Malaysia

Job ID
1548315

Industry
Pharmaceutical

Job Type
Permanent Full-time

Location
Malaysia

Salary
Negotiable, based on experience

Refreshed
July 8th, 2025 16:38

General Requirements

Minimum Experience Level
Over 3 years

Career Level
Mid Career

Minimum English Level
Business Level

Minimum Japanese Level
Business Level

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

Company and Job Overview
A leading pharmaceutical company is looking for a Product Specialist to join their team. In this role, you will promote cutting-edge products and foster strong client relationships throughout Klang Valley.

Job Responsibilities

- Ensures the achievement of or exceed sales target within the specified period.
- Establish, develop and maintain positive business growth in the respective defined territory.
- Perform, evaluate and feedback updated market and competitor's information to the management on a regular and monthly basis.
- To strategize & align business plans, further provide planning & execute marketing activities within defined territory.

Job Requirements

- Degree holder with 2-3 years of experience in pharmaceutical sales.
- With government hospital experience is preferred. Listing process would be an added advantage.
- Interpersonal skills and result oriented.
- Willing to travel for business trips.

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#countrymalaysia

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Company Description