



PR/159260 | Sales Manager - Electronics Components

Job Information

Recruiter
[JAC Recruitment Malaysia](#)
Job ID

1548228

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

August 6th, 2025 10:01

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Our client is a reputable multinational electronics company seeking a Sales Manager to lead and grow its industrial components business. The role requires someone with strong sales experience in the electronic industry, capable of managing key commercial functions and driving new business opportunities in a competitive market.

- Working location: Kuala Lumpur
- Industrial: Electrical and Electronic

Key Responsibilities:

- Lead the sales team in achieving both team and company performance targets.
- Identify and develop new business opportunities in the industrial electronics sector.
- Manage sales reporting, delivery control, and supply chain coordination.

- Analyze sales data and provide strategic input for business planning.
- Deliver compelling presentations using MS PowerPoint and manage client communication effectively.
- Handle pressure from customer and factory demands with calm and problem-solving ability.
- Travel domestically and internationally (e.g., regional and overseas business trips as needed).

Requirements:

- Minimum 3 years of experience in sales of industrial electronic components (e.g., passive components such as capacitors or resistors).
- Background in commercial operations including sales, delivery management, and quotation activities.
- Strong communication, analytical, and negotiation skills.
- Highly independent, flexible, and willing to take on new challenges.
- Proficient in MS Office, especially PowerPoint.
- Must be open to daily office attendance during the first 3 months for onboarding and performance monitoring.

#LI-JACMY

#countrymalaysia

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.my/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.my/terms-of-use>

Company Description