



PR/159200 | Business Development Manager

Job Information

Recruiter[JAC Recruitment Malaysia](#)**Job ID**

1548157

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

July 8th, 2025 16:36

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company and Job Overview

Our client is one of the leading global provider of information and communications technology (ICT) infrastructure. They are seeking for a proactive and customer-focused individual with a strong passion for solar technology. The ideal candidate is young, dynamic, and thrives in a fast-paced, client-oriented vendor environment. This role demands adaptability, a solution-driven mindset, and a commitment to delivering high-quality service and innovation in the renewable energy sector.

Job Responsibilities

- Drive sales growth by identifying and developing strategic solutions tailored to client needs, ensuring high-value outcomes.
- Lead proposal and project delivery coordination, maintaining clear communication and alignment with client expectations.
- Build and nurture strong client and partner relationships, acting as a trusted advisor in engineering and consulting services.
- Monitor industry trends and collaborate across teams to identify market opportunities and deliver ROI-driven strategies.

Job Requirements

- Bachelor's degree in any field, with 3–5 years of direct client engagement experience in the solar industry.
- Preferred background in solar solution providers or companies offering solar-related products and services.
- Strong leadership, analytical thinking, and problem-solving abilities, with excellent communication skills.
- Business-savvy, customer-focused, and willing to travel for business needs.
- Applicants should be Malaysian citizens or hold relevant residence status.

Interested applicants, feel free to click **APPLY NOW**.

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#countrymalaysia

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Company Description