



## PR/159197 | Vice President - Corporate Banking

### Job Information

**Recruiter**

JAC Recruitment Malaysia

**Job ID**

1548154

**Industry**

Bank, Trust Bank

**Job Type**

Permanent Full-time

**Location**

Malaysia

**Salary**

Negotiable, based on experience

**Refreshed**

August 6th, 2025 09:00

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

#### JOB RESPONSIBILITIES:-

- Manage relationships with Government Link Companies and Multinational Corporations across various industries, including Oil & Gas and Energy.
- Lead client coverage activities, originating and executing deals from the assigned client portfolio.
- Work closely with product partners to generate deals involving Foreign Exchange (FX), Trade Finance, and Cash Management.
- Ensure timely submission of credit proposals and deal presentation slides, managing the credit process and turnaround time.
- Lead client meetings and prepare marketing materials for existing and prospective clients, assessing the impact on risk/return to the bank at both transaction and overall relationship levels.
- Stakeholder Coordination: Collaborate with credit analysts to monitor facility utilization, track covenants, financial

statement submissions, call visits, AML monitoring, KYC reviews, and fulfill all approval conditions.

**JOB REQUIREMENTS: -**

- Degree in Business Administration/Finance/Accountancy/Banking or its equivalent from a recognized university.
- Minimum 10 -15 years working experience as Global Corporate Relationship Manager.
- Having good communication and inter-personal skills in dealing with internal and external customers, and other stakeholders

#LI-JACMY

#StateKL

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**Company Description**