



JAC Recruitment

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Malaysia



## PR/159118 | Japanese Speaking Sales Executive (International Trade & Business Development)

### Job Information

**Recruiter**[JAC Recruitment Malaysia](#)**Job ID**

1548107

**Industry**

Other (Trade)

**Job Type**

Permanent Full-time

**Location**

Malaysia

**Salary**

Negotiable, based on experience

**Refreshed**

July 8th, 2025 16:35

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**Company Overview:**

A leading Japanese trading company with a strong presence in automotive, home appliances, and telecommunications industries. They foster business partnerships across multiple sectors, providing top-quality products and solutions to global clients.

**Job Responsibilities:**

- Secure new business opportunities and maintain relationships with existing customers to drive sales growth.
- Stay up-to-date with market trends and developments to implement effective sales strategies.
- Provide technical advice and support regarding product inquiries.
- Prepare and submit regular sales reports and ad-hoc reports.
- Travel for business trips to Philippines, Vietnam, Singapore, and other regions as required.

**Qualifications & Requirements:**

- Strong communication, negotiation, and time management skills.
- Ability to work independently and collaborate effectively as a team player.
- Basic proficiency in sales calculations, Microsoft Office (Excel, PowerPoint).
- Minimum 1 year of sales experience.

#LI-JACMY  
#countrymalaysia

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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**Company Description**