



PR/158580 | Senior Medical Product Specialist

Job Information

Recruiter[JAC Recruitment Malaysia](#)**Job ID**

1548053

Industry

Medical Device

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

July 8th, 2025 16:31

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company and Job Overview

A fast-growing medical company is seeking highly motivated medical sales to join their energetic and dynamic team. As a **Medical Product Specialist**, you will play a crucial role in driving sales and expanding market presence.

Job Responsibilities

- Proactively identify and engage potential clients in the healthcare industry.
- Effectively present and demonstrate company products to key decision-makers.
- Negotiate and secure sales and contracts, ensuring customer satisfaction and loyalty.
- Maintain detailed records of sales activities and provide accurate reports to the sales management team.

Job Requirements

- Diploma/Degree in Biomedical Science, Nursing, Business Studies, Science, Marketing, or a related field.
- Minimum 2 years of experience in medical sales, preferably in the surgical disposables or consumables portfolio.
- Strong interpersonal and communication skills, with the ability to effectively engage with healthcare professionals.
- Excellent negotiation and problem-solving skills, with a proven track record of successfully closing sales.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description