



PR/086806 | E-commerce Marketplace Specialist (LA or NY)

Job Information

Recruiter

JAC Recruitment USA

Job ID

1547932

Industry

Retail

Job Type

Permanent Full-time

Location

United States

Salary

Negotiable, based on experience

Refreshed

August 6th, 2025 05:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

POSITION SUMMARY

A leading Japanese manufacturer seeks a self-driven E-commerce Marketplace Specialist with advanced problem-solving skills to drive business expansion. Manage our Amazon, eBay, and Walmart accounts, with a preference for experience on Amazon Vendor Central. Ideal candidates are curious, proactive, and thrive in dynamic environments, collaborating across teams to achieve category leadership and align marketplace strategies with business goals.

RESPONSIBILITIES

* E-commerce Operations: Online Store Management: Create and manage an online store that drives traffic and is easy to navigate.

* Collaboration and Coordination: Collaborate with internal teams to ensure product availability and seamless order fulfillment.

* Execute Promotions and Marketing Strategies: Plan, implement, and optimize promotional campaigns to boost online sales.

* Advertisement Management: Oversee the advertising campaign, content components, and relationships with HQ for the website.

* Sales Management: Ensure compliance with online sales goals and contribute to the overall e-commerce marketing plan.

* Listing Optimization: Create and optimize product listings across various marketplaces, ensuring accurate and compelling product information, images, and pricing to drive customer engagement and conversion.

* Customer Engagement: Manage customer inquiries, feedback, and reviews on marketplace platforms as well as corporate websites, providing excellent customer service and promptly addressing any concerns or questions.

QUALIFICATIONS SKILLS/ EXPERIENCE

* Experience in E-commerce or marketplace operations such as Amazon Vendor Central, eBay, and Walmart.

* Skill in Adobe Illustrator or similar graphic design tools for creating compelling visuals and infographics

* Conversational level of Japanese language skills

* Strong organizational skills and attention to detail.

* Excellent written and verbal communication skills.

* Ability to multitask and prioritize in a fast-paced environment

SALARY USD45,000-72,000+Bonus

WORKING HOURS 9:00 AM - 5:30/6:00 PM, Monday to Friday (8-hour work with a 30-minute to 1-hour break included)

BENEFITS

- 401(k) matching
- Dental insurance
- Employee discount
- Health insurance
- Life insurance
- Vision insurance
- Paid time off

LOCATION On-site Work

- LA Office: Torrance, CA
- NY Office: Brooklyn, NY

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Company Description