

MichaelPage

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Sales Representative - Chicken

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Job Information

Recruiter

Michael Page

Job ID

1546874

Industry

Food and Beverage

Company Type

Large Company (more than 300 employees) - International Company

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

6.5 million yen ~ 8 million yen

Refreshed

July 7th, 2025 14:36

General Requirements

Career Level

Mid Career

Minimum English Level

Daily Conversation

Minimum Japanese Level

Native

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

The Sales Representative - Chicken will be responsible for driving sales and fostering client relationships in the food industry. This role will require a strong focus on meeting client needs, increasing revenue, and maintaining market competitiveness in Japan.

Client Details

This globally recognized company operates in the food sector, focusing on delivering high-quality products to its customers. The organization prides itself on its operational excellence and commitment to customer satisfaction.

Description

- Develop and maintain strong relationships with clients in the chicken product line.
- Identify new business opportunities and expand the customer base in Tokyo and surrounding areas.
- Collaborate with internal teams to ensure seamless delivery and product quality.
- Analyze market trends and provide strategic insights to improve sales performance.

- Prepare accurate sales forecasts and meet or exceed revenue targets.
- Resolve customer inquiries and complaints in a timely and professional manner.
- Participate in sales meetings and contribute to the development of marketing strategies.
- Maintain up-to-date knowledge of industrial/manufacturing industry developments.

Job Offer

- Competitive salary ranging from JPY 6800000 to JPY 7900000.
- Comprehensive health insurance and additional benefits.
- Opportunity to work in a international organization within the manufacturing sector.
- Challenging and rewarding role with opportunities for career growth.
- Based in the vibrant city of Tokyo, providing access to a dynamic market.

Take the next step in your career as a Sales Representative - Chicken and apply today to join a thriving team in the heart of Tokyo!

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Sieffre Nagashima on +81 3 6832 8939.

Required Skills

A successful Sales Representative - Chicken should have:

- Proven experience in sales, preferably in the food sector.
- Strong interpersonal and communication skills to build lasting client relationships.
- Ability to analyze market data and translate insights into actionable strategies.
- Proficiency in managing multiple tasks and meeting deadlines effectively.
- Knowledge of the Tokyo market and its customer needs.
- Fluency in English and Japanese is preferred.

Company Description

We are the No. 1 supplier into most of the major foreign headquartered Companies across Tokyo and have an office of over 200 Consultants here in Japan. As a result, we attract some of the strongest candidates available. We have been operating in Japan for over thirteen years and have an International presence enabling us to draw on a network which spans across 161 offices in 33 countries worldwide. In particular, the Asia Pacific region in line with our US, UK and Australian offices work closely to share market knowledge and information as well as candidates & clients in a discretionary manner.