

MichaelPage

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Sales Specialist- Industrial Product

Sales Specialist

Job Information

Recruiter

Michael Page

Job ID

1546669

Industry

Electronics, Semiconductor

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

Negotiable, based on experience

Refreshed

July 3rd, 2025 10:22

General Requirements

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Native

Minimum Education Level

Bachelor's Degree

Visa Status

No permission to work in Japan required

Job Description

In this role you will be responsible for maintaining and expanding relationships with clients in Japan's semiconductor, Aerospace, and Defence industry. You will be promoting companies materials and solutions.

Client Details

Our client is global leader of materials science. Has a strong focus on transforming industries and improving daily lives. Our clients develops high-performance products using its signature material. They are recognized for its strong focus on ethical practices, and a collaborative work culture. been selected as one of the "Most Innovative Companies" by Fast Company.

Description

- Responsible for managing and expanding relationships with clients
- Understand customer needs and promoting advanced materials and solutions
- Identifying new business opportunities for the company
- Be part of a collaborative team spread across the Asia-Pacific region, with a direct reporting line to leadership based in Singapore.

Job Offer

- A competitive salary package in the range
- Flexible work arrangements
- Supportive and innovative workplace culture.

If you are a motivated individual with a passion for sales and the Semiconductor and electronics Industry, we encourage you to apply for this exciting Tokyo-based opportunity.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Kelvin Nketsiamensah +81366276076.

Required Skills

- 5+ years of sales experience in the semiconductor industry
 - Technical knowledge acquired either through formal education or on the job training
 - Fluent in Japanese, Business Level English
 - Proactive a mindset and ability to work independently
 - Experience of working with customers from Aerospace and Defense industries
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Company Description

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