

MichaelPage

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Sales Manager - Electronics

Sales Manager - Electronics (Taiwan)

Job Information

Recruiter

Michael Page

Job ID

1546291

Industry

Electronics, Semiconductor

Job Type

Permanent Full-time

Location

Taiwan, Taiwan

Salary

5.5 million yen ~ 10 million yen

Refreshed

June 30th, 2025 09:07

General Requirements

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

Native

Minimum Education Level

Bachelor's Degree

Visa Status

No permission to work in Japan required

Job Description

The sales manager will be based in Taiwan and will be in charge of Japanese customers. The responsibilities will include following up with existing customers while generating new customers. Navigating with internal stakeholders and addressing customer's concerns and inquiring with relevant solutions.

Client Details

This company is a large EMS manufacturer with a strong business in various applications including electronics and power supply units. They have around 40,000 employees globally, with sales offices across most major cities around the world.

Description

- Develop and execute strategic sales plans to achieve company objectives.
- Manage and grow relationships with key accounts to ensure long-term business success.
- Negotiate contracts and agreements to maximise profitability.
- Collaborate with marketing and product teams to align strategies and objectives.
- Ensure compliance with company policies and industry regulations.

Job Offer

- A competitive salary depending on the candidate's background and qualifications.
- A collaborative and supportive work environment in Taiwan

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Sultan Anvarov on +81 3 6832 8966.

Required Skills

A successful Sales Manager should have:

- Proven experience in a sales in the electronics field.
 - Excellent negotiation and relationship-building skills.
 - Native Level Japanese and Business Level Chinese languages.
 - Willingness to relocate and work in Taiwan.
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Company Description

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