



JAC Recruitment

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Vietnam



PR/094917 | Sales Engineer (Korean)

Job Information

Recruiter

JAC Recruitment Vietnam Co., Ltd

Job ID

1545461

Industry

Automobile and Parts

Job Type

Permanent Full-time

Location

Vietnam

Salary

Negotiable, based on experience

Refreshed

June 24th, 2025 10:39

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company and Job Overview

JAC Client specializes in packaging machine/ wrapping machine/ band sealers

Job Responsibilities**Market Development**

- Search, gather information, research, analyze the market, competitors, meet potential customers, and new projects
- Conduct visits, meetings, and connect with customers to understand their needs and desires to provide suitable solutions and products to promote sales
- Participate in conferences, seminars, and events to promote the company's products
- Execute online promotional campaigns (emailing, writing articles, etc.)

- Search for new products and new suppliers of related industrial equipment

Sales

- Advise and sell various food packaging machines according to the catalog and customer needs
- Achieve assigned sales targets
- Prepare quotations and proposals as per customer requirements
- Monitor orders, contracts, ensure timely delivery
- Participate in product and sales skills training courses
- Develop business plans for each week, month, quarter, year
- Report weekly to the department head

Customer Care

- Visit customers (meetings, phone calls, emails, gifts) and advise on new technical product features to update optimal product information to customers
- Collect customer feedback and report to the Sales Manager
- Handle customer complaints
- Receive equipment/maintenance/repair requests from customers and monitor the technical department's process to update customers
- Collaborate closely and work with other departments to care for and serve customers and complete assigned tasks

Job Requirements

- Graduated from college/university in mechanical engineering, electronics, automation, business administration marketing, or related fields
- Minimum 2 -10 years of experience in a similar position, or experience in industrial machinery maintenance and repair, and a desire to work in sales.
- Candidates with technical sales experience for foreign companies are an advantage
- Foreign language: able to communicate in English or Korean.

Company Description