



PR/159197 | Vice President - Corporate Banking

Job Information

Recruiter
[JAC Recruitment Malaysia](#)
Job ID

1545437

Industry

Bank, Trust Bank

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

June 24th, 2025 10:36

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

JOB RESPONSIBILITIES:-

- Manage relationships with Government Link Companies and Multinational Corporations across various industries, including Oil & Gas and Energy.
- Lead client coverage activities, originating and executing deals from the assigned client portfolio.
- Work closely with product partners to generate deals involving Foreign Exchange (FX), Trade Finance, and Cash Management.
- Ensure timely submission of credit proposals and deal presentation slides, managing the credit process and turnaround time.
- Lead client meetings and prepare marketing materials for existing and prospective clients, assessing the impact on risk/return to the bank at both transaction and overall relationship levels.
- Stakeholder Coordination: Collaborate with credit analysts to monitor facility utilization, track covenants, financial

statement submissions, call visits, AML monitoring, KYC reviews, and fulfill all approval conditions.

JOB REQUIREMENTS: -

- Degree in Business Administration/Finance/Accountancy/Banking or its equivalent from a recognized university.
- Minimum 10 -15 years working experience as Global Corporate Relationship Manager.
- Having good communication and inter-personal skills in dealing with internal and external customers, and other stakeholders

#LI-JACMY

#StateKL

Company Description