



PR/109441 | Executive - Sales & Business Development {Mumbai}

#### Job Information

**Recruiter**

JAC Recruitment India

**Job ID**

1545403

**Industry**

Other (Trade)

**Job Type**

Permanent Full-time

**Location**

India

**Salary**

Negotiable, based on experience

**Refreshed**

June 24th, 2025 10:31

#### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

#### Job Description

Position: Executive - Sales & Business Development

Location: Mumbai

Qualification:

UG: Diploma in Any Specialization,

B.Sc in Bio-Chemistry, Microbiology, Chemistry, B.Tech/B.E. in Bio-Chemistry/Bio-Technology, Biomedical, Other Graduate

Reporting to: General Manager

Age: 26-30 years

Experience: Minimum 3 years' experience with Chemicals trading /IVD trading / manufacturing company

Skills /Knowledge required: -

1. Proven experience in IVD/Chemicals sales or a related field.
2. Strong communication and negotiation skills.
3. Ability to work independently and as part of a team.
4. Willingness to travel within the territory.

Responsibilities: -

1. Drive sales of IVD , reagents & Pharma Chemicals
2. Build strong relationships with Suppliers, healthcare companies, labs & distributors
3. Identify & pursue new business opportunities
4. Offer product solution & support
5. Meet sales targets & stay updated on industry trends

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Company Description