



PR/109437 | Head of Sales- Pune

Job Information

Recruiter

JAC Recruitment India

Job ID

1545399

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

India

Salary

Negotiable, based on experience

Refreshed

June 24th, 2025 10:30

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Designation- Head of Sales

Location- Pune

Job Qualification:

- Experience working in a Japanese company {Not mandatory}
- Sales experience in industrial products at a manufacturer or trading company (preferably over 10 years)
- Sales experience in the similar industry experience

Job Responsibilities:

- Sales to customers of similar industry
- Experience in managing subordinates
- Engaging with strategic partners and building plans for sales team.
- Negotiation and strategic planning skills (in marketing)
- Established connections with potential clients

- To build and maintain strong relationship with end user customers.
- Involves both domestic and international business travel

Company Description