



JAC Recruitment

We are recruitment specialists around the globe

Thailand

PR/117522 | Key Account Executive

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1545362

Industry

Logistics, Storage

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

June 24th, 2025 10:26

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

We are currently working for our clients who is in logistic and freight forwarding. Due to its expansion, they have multiple positions in either Business Development or Key Account to join the team. If you are keen to explore more details, feel free to simply drop your CV by clicking APPLY

Position: Key Account Manager / Executive**Salary:** 30,000-80,000 THB**Location:** BKK city**Requirements:**

- Develop business by managing customers' expectations and increasing sales with existing accounts
- Propose the best logistic solutions to customers and seek new customers whose profile match company's strategy.
- Generate leads, set appointments and present business proposals to potential customers through various

communication channels, including face to face meetings, telephone calls, emails, etc.

- Provide pricing, sales contracts to customers

Qualifications:

- Bachelor's or above in Business Administration, or any related Fields
- Min 3 years of working experience in **Sales/Business Development/Key Account in logistic / freight forwarding / warehouse & transportation, container industry or any related**
- Ability to negotiate, influencing customers and make recommendations.
- Ability to communicate in English

Interested candidate, please submit your most recent resume in English (Word format) by simply clicking "**APPLY NOW**"

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Company Description