



PR/117351 | Sales Executive

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1545338

Industry

Restaurant, Food Service

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

June 24th, 2025 10:25

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Position: Sales Executive (Startup Company)

Salary: 30,000 – 50,000 THB +/- (Negotiable)

Location: Chamchuri Square Building, Bangkok

Our client focusing on food-improving agents and chemical-improving agents. This expansion aims to address the growing and diverse market needs for these products in the region.

Responsibilities:

- Research and approach new clients, and maintain customer relationships.
- Create and update product catalogs and presentation materials.
- Develop sales plans and execute activities to meet sales goals.
- Collect and analyze information on competitors and market trends.
- Prepare and submit registration documents for food products.
- Ensure compliance with Thai FDA standards and legal requirements.
- Communicate and follow up with the FDA and other regulatory authorities.
- Track FDA application and approval status, and report regularly to supervisors.
- Collaborate with the sales and production teams to gather required information for applications.

Qualifications:

Female, Thai nationality
3 years of sales experience in the food industry
Knowledge of FDA regulations and logistics

Company Description