

MichaelPage

www.michaelpage.co.jp

Sales Account Manager

Sales account manager

Job Information

Recruiter

Michael Page

Job ID

1545302

Industry

Electronics, Semiconductor

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

Negotiable, based on experience

Refreshed

June 23rd, 2025 17:02

General Requirements

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Native

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

In this role you will propose precision optical and metrological solutions to client by coordinating the Application and service team. Achieve company goals on a monthly basis.

Client Details

Our client specialize in high metrological system and optical components. They serves industries such as semiconductors, defence and medical devices. They have highly knowledgeable team of experts in the field. This client has been known and trusted for over 50 years.

Description

- Promote company instrument to the customers
- Work with application engineers
- Manage entire sales funnel achieve your goal by using sales force
- Report project progress, customer, market, and valuable information on a weekly basis
- Propose value solutions to solve customer problems
- Attend meetings such as conference and seminars

Job Offer

- Competitive salary package
- Supportive company culture with professional growth opportunities
- The opportunity to work with the team of dedicated and strategic professionals

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Kelvin Nketsiamensah +81366276076.

Required Skills

- More than 3 years of B2B sales experience with direct customers
 - Ability to read documents written in English
 - Willingness to travel frequently to customer site.
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