



JAC Recruitment

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Indonesia

## PR/123009 | Business Development (Finance Lease)

### Job Information

**Recruiter**[JAC Recruitment Indonesia](#)**Job ID**

1544842

**Industry**

Bank, Trust Bank

**Job Type**

Permanent Full-time

**Location**

Indonesia

**Salary**

Negotiable, based on experience

**Refreshed**

June 17th, 2025 10:47

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**Responsibilities:**

- Build and maintain strong connections with current and prospective clients to uncover potential business opportunities.
- Develop detailed credit proposals that include financial evaluations and risk analyses to facilitate the onboarding of new clients.
- Assess the financial reliability of prospective clients and provide informed recommendations.
- Oversee and coordinate collection efforts to ensure clients make payments on time.
- Collect insights on market dynamics, competitor actions, and economic developments to recognize emerging opportunities and possible risks.

## Requirement:

- Bachelor's degree in Accounting or Economics or related major.
  - Background in the Banking or Leasing sector, specifically in Marketing and Credit Analysis roles. Experience in Japan Desk would be a plus.
  - Proficient in both written and verbal English communication
  - Skilled in credit evaluation, including the interpretation of financial statements
  - Highly disciplined and accountable in carrying out responsibilities.
  - Willing to be working fully on-site.
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## Company Description