



PR/109430 | Sales Representative- Gujarat

Job Information

Recruiter

JAC Recruitment India

Job ID

1544810

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

India

Salary

Negotiable, based on experience

Refreshed

June 17th, 2025 10:25

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Designation - **Sales Representative (New Business Development)- Gujarat**

Role & Responsibilities:

- - Promote the growth of Polymer Products (specially Engineering Plastics) in application like Automotive, 2-Wheeler, Electronic and Electrical, Appliances etc.
 - Work with major OEMs and TIER1 manufacturers and support their development and reengineering.
 - Explore new avenues / identify new areas of growth for market development through new applications, material substitution and support development from concept to commercialization.
 - Provide technical assistance to customers for their material trials.
 - Manage relationship with the existing and make new customers and enhance sales volume.
 - Coordination for the smooth execution of the orders from customers and follow up for prompt payment.

Academic Requirement

- CIPET or BTech in Plastics / Polymer technology (**must**)

Experience: 1 – 5 Years Sales experience in Plastics Industry is must (Plastic Parts or Raw material manufacturing or Trading Japanese organization is preferable).

Skills

- Must have good command over written and spoken English , Gujarati (Must)
- Knowledge of computers mainly MS Office is must
- Good Academic Record

Company Description