



Job Description

Position & Department: Sales Assistant Manager Department: Sales Reporting to: Sales Head Working location: Gurgaon Gender: Male Educational Qualification: Graduate or Diploma from technical background Experience (in years): Minimum 5 years in Advance Welding machine Sales Age (in years: 30-40 years)

## **Roles and Responsibilities:**

## Looking after the sales of North region {Gurgaon role}.

- Understanding customer requirement and offering solutions.
- Willing to travel to the customer's places to fulfill customer requirements.
- To maintain good relationships with existing customers and retain them by offering timely support and service.
- To prospect new business development and generate leads for sales continuously and be responsible for the
- complete sales lifecycle from initial connection to the customers to visiting the clients for demonstration & testing to closing the sale and to offer post-sale service & support.

• The candidate who has experiences which working with welding industry. Preferably from Arc welding or manual welding.( Advanced High end welding machines)

**Company Description**