



PR/159118 | Japanese Speaking Sales Executive (International Trade & Business Development)

Job Information

Recruiter[JAC Recruitment Malaysia](#)**Job ID**

1544740

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

June 17th, 2025 10:14

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company Overview:

A leading Japanese trading company with a strong presence in automotive, home appliances, and telecommunications industries. They foster business partnerships across multiple sectors, providing top-quality products and solutions to global clients.

Job Responsibilities:

- Secure new business opportunities and maintain relationships with existing customers to drive sales growth.
- Stay up-to-date with market trends and developments to implement effective sales strategies.
- Provide technical advice and support regarding product inquiries.
- Prepare and submit regular sales reports and ad-hoc reports.
- Travel for business trips to Philippines, Vietnam, Singapore, and other regions as required.

Qualifications & Requirements:

- Strong communication, negotiation, and time management skills.
- Ability to work independently and collaborate effectively as a team player.
- Basic proficiency in sales calculations, Microsoft Office (Excel, PowerPoint).
- Minimum 1 year of sales experience.

#LI-JACMY

#countrymalaysia

Company Description