



## PR/159153 | Sales Engineer

### Job Information

**Recruiter**
[JAC Recruitment Malaysia](#)
**Job ID**

1544074

**Industry**

Other (Manufacturing)

**Job Type**

Permanent Full-time

**Location**

Malaysia

**Salary**

Negotiable, based on experience

**Refreshed**

June 10th, 2025 10:56

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**Company and Job Overview**

Our client is Founded in 1994, this company specializes in advanced machinery and automation systems, supporting Malaysia's manufacturing sector. They specialize in advanced machinery and automation systems. They are now seeking for experienced Sales Engineer to drive their business growth.

**Job Responsibilities**

- Manage and increase business with existing customers by identifying their current and future service requirements.
- Establish new accounts by identifying potential customers, planning, and conducting sales calls/visits.
- Prepare and deliver presentations on products and services to existing and prospective customers.
- Collaborate with customers and the service team to meet customers' specific needs and system requirements.
- Conduct product training, demonstrations, and provide technical advice to customers.

- Build and maintain strong relationships with customers.

#### Job Requirements

- Degree in Electronic and Electrical Engineering, Mechanical Engineering, or equivalent.
- Fresh graduates are encouraged to apply, with opportunities to learn and on-the-job training provided.
- Computer literate: MS Excel, MS Word, PowerPoint.
- Knowledge in AutoCAD drawing & design.
- Good command of English and Bahasa Malaysia, both oral and written. Literacy in Mandarin is an added advantage.
- Must demonstrate a high level of initiative, team spirit, and follow-up skills, possess self-initiative, communication skills, and the ability to deal with all levels of people.
- Possess a car driving license and be willing to travel to outstation.

Interested applicants, feel free to click [APPLY NOW](#).  
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#### Company Description