



Sales specialist/manager : Head Office in Taiwan

A global company operating 28 countries.

Job Information

Hiring Company

QNAP K.K.

Job ID

1543882

Industry

Electronics, Semiconductor

Company Type

Small/Medium Company (300 employees or less) - International Company

Non-Japanese Ratio

About half Japanese

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards, Arakawa-ku

Train Description

Chiyoda Line Station

Salary

6 million yen ~ 10 million yen

Refreshed

January 1st, 2026 07:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

【募集要項 本ポジションの魅力】

- ・ 英語をいかせるか：社内外で英語使用の機会あり
- ・ 働き方：関西・九州含む国内出張あり
- ・ 業務内容：業界特化の営業と市場開拓を担当
- ・ 会社の特色：グローバルに展開するITメーカー

仕事内容

1. Industry focus market development (Manufacture/Government)
2. Business development in Kansai / kyushu area
3. Promo QNAP brand name in Japan market
4. Project and Pipeline management

募集背景

業務拡大のため、即戦力が必要です。

貴社アピールポイント

- ・ グローバル展開戦略企業
(台北の本社、28か国に15の支社、世界で1300人以上の従業員、600人以上の研究開発エンジニア)

Required Skills

【必須 (MUST) 】

- 3+ years work experience in sales or business development in IT industry
- Familiar in specific industry/market, ex. Manufactures, Education, Media and Entertainment, telecom ...etc

【歓迎 (WANT) 】

【Skill】

- Issue isolation and troubleshooting.
- outstanding communication and negotiation skill

【Knowledge】

- knowledge of IT field including computing, networking and storage.
- knowlegae of vertical industry ecosystem.

【Attitude】

- Must have the passion, proactive, dedication and eager to drive issues to completion and close.

Company Description