

MichaelPage

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Technical Sales - Electronics

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Job Information

Recruiter

Michael Page

Job ID

1543824

Industry

Electronics, Semiconductor

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

6 million yen ~ 10 million yen

Refreshed

June 9th, 2025 11:11

General Requirements

Career Level

Mid Career

Minimum English Level

Daily Conversation

Minimum Japanese Level

Native

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

Technical Sales role involves identifying customer needs and providing tailored electronic solutions by leveraging deep product knowledge and industry expertise. The role combines relationship-building with technical consultation to drive sales growth and support product integration into customer applications.

Client Details

A Global Electronics manufacturer with a small-sized organisation operating within the industrial and manufacturing industries. The company specialises in providing high-quality solutions tailored to meet the needs of its clients, fostering innovation and growth.

Description

- Develop and maintain strong relationships with clients within the industrial and manufacturing sectors.
- Provide technical expertise to support clients in selecting appropriate solutions.
- Collaborate with internal teams to ensure timely delivery of products and services.
- Prepare and deliver technical presentations to clients.
- Generate detailed sales reports and forecasts for management review.

Job Offer

- Competitive salary in the range of JPY 6000000 to JPY 10000000 annually.
- Opportunities to work in the industrial and manufacturing industries.
- Supportive company culture with professional growth opportunities.
- Generous holiday leave and work-life balance initiatives.

If you're passionate about combining technical expertise with sales, this is your chance to make an impact. Apply today to take the next step in your career!

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Sultan Anvarov on +81 3 6832 8966.

Required Skills

A successful Technical Sales professional should have:

- A background in engineering, industrial, or manufacturing fields.
 - Experience in sales or client relationship management.
 - Strong technical knowledge to provide expert guidance to clients.
 - Excellent communication and negotiation skills.
 - The ability to work independently and as part of a team.
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Company Description

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