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India



PR/109385 | Domestic Logistics Sales

Job Information

Recruiter[JAC Recruitment India](#)**Job ID**

1543468

Industry

Logistics, Storage

Job Type

Permanent Full-time

Location

India

Salary

Negotiable, based on experience

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General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Description:**Job Title:** Domestic Logistics Sales**Job Location:** Kharkhoda (Haryana)**Reporting to:** Manager/Sr. Manager**Educational Qualification:** Bachelor's or master's in business, Marketing, or a related field is a plus (Logistics industry)**Key Responsibilities:**

- Responsible for maintaining & developing new business across India by selling logistics services such as Transportation - FTL, Contract Logistics, Warehousing, 3PL, Import & Export.

- Understanding customers need and helping them buy logistics solutions which cater to their needs.
- Responsible for achieving and exceeding business targets by providing customized pricing services to the client.
- Responsible for establishing healthy relationship with the clients & external associates for securing repeat business and long-term loyalty.
- Responsible for working on sales funnel for channel sales and B2B sales and converting leads into prospects.

Company Description