



PR/159105 | Senior Vice President - Transaction Banking

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1543452

Industry

Bank, Trust Bank

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

June 17th, 2025 13:01

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Responsibilities: -

- To Define and execute the transaction banking sales strategy aligned with overall business goals
- To meet revenue driven KPIs from Transaction Banking products (e.g. cash, trade, FX, escrow, liquidity etc.)
- To Drive sales strategy and deal performance from Transaction Banking
- To Identify, optimize, and capitalize on growth opportunities across markets
- To support oversee development and enhancement of transaction banking products including cash management, trade finance, and liquidity solutions

Job Requirements:

- Degree in economics, finance, business administration or any related field.
- 12 – 15 years of working experience in transaction banking, with a proven track record of leadership success. Deep understanding of industry trends, products, relevant laws and regulations.

#LI-JACMY
#statekl

Company Description