



JAC Recruitment

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Thailand

PR/117361 | Sales Manager (Pipe, steel)

Job Information

Recruiter[JAC Recruitment Thailand](#)**Job ID**

1543424

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Italy

Salary

Negotiable, based on experience

Refreshed

June 17th, 2025 13:02

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company Overview: Our client is specializing in the distribution and sale of high-quality steel pipes and related products. Serving various industries, including construction, automotive, and mechanical engineering.

Job Title: Sales Manager

Salary: 70,000 – 100,000 THB/month

Location: Bkk City

Key Responsibilities:

- Develop and execute sales strategies to achieve company revenue objectives.
- Lead, mentor, and motivate the sales team to meet and exceed sales targets.
- Identify and generate new business opportunities.
- Build and maintain strong relationships with key clients.
- Collaborate with cross-functional teams, including marketing and product development, to drive revenue growth.
- Prepare and deliver sales presentations to potential clients.

- Monitor market trends and competitor activity to identify opportunities for growth.
- Manage the sales pipeline, forecast sales projections, and report sales results to executive leadership.
- Ensure the sales team is up-to-date with new product launches and sales techniques.

Requirements:

- Bachelor's degree in business, marketing, or a related field.
- Minimum of 5 years of experience in sales management, preferably in the pipe or steel industry.
- Proven track record of exceeding sales targets and driving revenue growth.
- Strong leadership and interpersonal skills.
- Excellent communication and negotiation skills
- Good command of English

Interested candidate, please submit your most recent resume in English (Word format) by simply clicking "APPLY NOW"

JAC Personnel Recruitment Ltd.

10F, Emporium Tower, 622, Soi 24, Sukhumvit Road, Klongton, Klongtoey, Bangkok 10110

Tel: 02 261 1270

Contact: Napaphach – MNC Team

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#citybangkok

Company Description