



JAC Recruitment

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Thailand

PR/117358 | Account Executive (Japanese Speaking N2 or above) , Hybrid working**Job Information****Recruiter**[JAC Recruitment Thailand](#)**Job ID**

1543422

Industry

Amusement, Entertainment

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

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General Requirements**Minimum Experience Level**

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Account Executive (Japanese Speaking N2 or above) , Hybrid working

Salary Budget: Up to 50,000 THB/ Month

Working hour: Monday-Friday, 09.00-18.00 (2 days WFH and 3 days in the office)

Work Location: Bangkok, Near BTS

Job Description:

- Communicate with customers and make outbound calls to potential clients.
- Follow up on leads to expand business opportunities.
- Approach prospective customers to understand their needs and propose solutions.

- Create quotations, sales forecasts, business plans, and other assigned tasks.
- Handle customer questions, inquiries, and complaints effectively.
- Work towards achieving divisional targets to meet sales goals.
- Clients are located in Bangkok or nearby areas.

Qualification:

- Bachelor's degree in any related field.
- Good command in English will be advantage.
- Japanese Language Proficiency Test at level N2 up
- At least 2 years' experience in B2B marketing field.
- Excellent communication, negotiation and presentation skills
- Proactive and must be a good team player
- Disciplined, hardworking and able to perform under pressure
- Able to write emails in Japanese and communicate effectively with customers.
- Knowledge of digital technology or event management will be considered a plus.

Benefits:

- Health Insurance
- Business trip allowance
- Transportation allowance 2,000 THB/month
- Mobile phone allowance 500 THB/month
- Annual leave 10 days/ year (work over 1 year)
- WFH on Monday and Friday (In cases where work requires going outside, it must be done according to the planned schedule.)

Company Description