



PR/117341 | Sales

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1543416

Industry

Business Consulting

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

June 3rd, 2025 10:44

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Position: Sales Packaging

Salary: 50,000 – 70,000THB +/- (Negotiable)

Location: Nawamin Bangkok

Our client is a "Packaging Total Solutions Service" provider based in Bangkok, Thailand. Established in September 2018, the company aims to offer comprehensive packaging solutions, transforming "impossible" packaging ideas into reality for their clients.

Responsibilities:

- Identify and develop new business opportunities with Electronics and Cosmetic manufacturers, with a specific focus on retort packaging.
- Build and maintain strong relationships with key clients and stakeholders.
- Conduct market research to stay informed about industry trends and competitor activities.
- Prepare and deliver compelling sales presentations and proposals.
- Achieve monthly and quarterly sales targets.

Qualifications:

- Bachelor's degree in Business, Marketing, Packaging, or a related field.
 - 3 to 5 years of sales experience in the packaging industry.
 - Strong understanding of packaging materials and production processes.
 - Proficient in English, both written and spoken.
 - Excellent communication, negotiation, and interpersonal skills.
 - Valid driver's license and access to a personal vehicle.
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Company Description