



## PR/117341 | Sales

### Job Information

**Recruiter**

JAC Recruitment Thailand

**Job ID**

1543416

**Industry**

Business Consulting

**Job Type**

Permanent Full-time

**Location**

Thailand

**Salary**

Negotiable, based on experience

**Refreshed**

June 17th, 2025 13:02

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

Position: Sales Packaging

Salary: 50,000 – 70,000THB +/- (Negotiable)

Location: Nawamin Bangkok

Our client is a "Packaging Total Solutions Service" provider based in Bangkok, Thailand. Established in September 2018, the company aims to offer comprehensive packaging solutions, transforming "impossible" packaging ideas into reality for their clients.

**Responsibilities:**

- Identify and develop new business opportunities with Electronics and Cosmetic manufacturers, with a specific focus on retort packaging.
- Build and maintain strong relationships with key clients and stakeholders.
- Conduct market research to stay informed about industry trends and competitor activities.
- Prepare and deliver compelling sales presentations and proposals.
- Achieve monthly and quarterly sales targets.

Qualifications:

- Bachelor's degree in Business, Marketing, Packaging, or a related field.
- 3 to 5 years of sales experience in the packaging industry.
- Strong understanding of packaging materials and production processes.
- Proficient in English, both written and spoken.
- Excellent communication, negotiation, and interpersonal skills.
- Valid driver's license and access to a personal vehicle.

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Company Description