



PR/095335 | Business Development Manager

Job Information

Recruiter

JAC Recruitment Singapore

Job ID

1543374

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

Singapore

Salary

Negotiable, based on experience

Refreshed

June 17th, 2025 14:01

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Our client in the online research solution platform industry is seeking a Business Development Manager. This proactive role is crucial for driving customer acquisition and achieving revenue growth targets

Responsibilities:

- Drive new customer acquisition through strategic outreach and relationship building.
- Develop and implement sales strategies to achieve revenue growth targets.
- Conduct market research to identify potential clients and industry trends.

- Collaborate with marketing and product teams to optimize offerings and enhance customer satisfaction.
- Monitor and analyse sales performance metrics to refine strategies and improve results.

Requirements:

- Min 5 years of sales experience in the market research industry or B2B sales
- Able to travel across SEA region
- Excellent communication and interpersonal abilities.

Interested applicant please click [APPLY NOW](#)

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Company Description