



JAC Recruitment

We are recruitment specialists around the globe

Thailand

PR/117324 | BD Assist / Manager (Freight F&B)

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1542520

Industry

Logistics, Storage

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

June 24th, 2025 08:01

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

We are currently working for a client who is one of the multinational companies in logistic. Due to its expansion, they are looking to have Business Development Manager with focus in F&B sector to join the team. If you are keen to explore more details, feel free to simply drop your CV by clicking APPLY

Position: Business Development Manager (Freight forwarding, contract logistic)

Salary: 60,000-100,000 THB

Location: BKK city

Requirements:

- Develop business by getting new accounts or increasing sales with existing accounts
- Propose the best logistic solutions to customers and seek new customers whose profile match company's strategy.
- Generate leads, set appointments and present business proposals to potential customers through various

communication channels, including face to face meetings, telephone calls, emails, etc.

- Provide pricing, sales contracts to customers

Qualifications:

- Bachelor's or above in Business Administration, or any related Fields
- Min 3 years of working experience in **Sales/Business Development in logistic / freight forwarding / warehouse & transportation industry with focus in Food & Beverage sector**
- Ability to negotiate, influencing customers and make recommendations.
- Preferably own car with driving license.
- Good English

Interested candidate, please submit your most recent resume in English (Word format) by simply clicking **"APPLY NOW"**

JAC Personnel Recruitment Ltd.

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Contact: Napaphach – MNC Team

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Company Description