



PR/095282 | Sales Representative, South Korea

Job Information

Recruiter

JAC Recruitment Singapore

Job ID

1542489

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Singapore

Salary

Negotiable, based on experience

Refreshed

May 27th, 2025 10:48

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Title: Sales Representative

Location: South Korea

About Us:

Then client is an expert in assurance and risk management, safeguarding life, property, and the environment. As a trusted voice for many successful organizations, they advance safety and performance, setting industry benchmarks and tackling global transformations. Their Business Assurance division helps companies ensure compliance and build high-performing management systems.

Job Description:

The Sales Representative is responsible for achieving growth through new business development and ensuring service excellence to clients. This role provides and structures solutions, helping clients improve quality and safety through internationally recognized standards.

Main Responsibilities:

- Sales of certification and training business in Korea.
- Identify and approach prospective customers, generating sales opportunities.
- · Support digitalization transformation and initiatives.
- · Develop a local network of partners.
- Follow-up, negotiate, and conclude business contracts.

Qualifications:

- Exposure to the Certification industry is mandatory.
- · Bachelor's degree.
- 3+ years of B2B sales experience.
- Strong interpersonal and communication skills in Korean and English.
- Proficient in Microsoft Office Applications.

Interested applicant, please click APPLY NOW

Do note that we will only be in touch if your application is shortlisted.

Peh Yong Sin JAC Recruitment Pte Ltd EA License Number: 90C3026 EA Personnel: R2197665

Company Description