



JAC Recruitment

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Singapore



PR/095267 | Sales Specialist

Job Information

Recruiter[JAC Recruitment Singapore](#)**Job ID**

1542488

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Singapore

Salary

Negotiable, based on experience

Refreshed

May 27th, 2025 10:48

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Title: Sales Specialist**Location:** Singapore**About Us:**

The company is a leading provider of Remote Visual Inspection (RVI) products and solutions. They are seeking a driven Sales Specialist to build and manage relationships with end-customers and dealers in the Marine, Oil & Gas, and Power Generation sectors.

Key Responsibilities:

- Execute sales initiatives for industrial instrumentation, addressing inquiries and providing technical consultations.
- Manage the end-to-end sales process, including negotiation, presentation, and account management.

- Negotiate contracts and package deals to secure new business.
- Work with internal teams to enhance customer satisfaction and ensure successful project delivery.

Qualifications:

- Possess a Diploma in Engineering or a Business-related discipline.
- Proven track record in domestic sales with 2-3 years of experience.
- Strong interpersonal and presentation skills.
- Excellent verbal and written communication skills in English.
- Deep understanding of core business principles and sales strategies within industrial sectors.

Interested applicant, please click [APPLY NOW](#)

Do note that we will only be in touch if your application is shortlisted.

Peh Yong Sin
JAC Recruitment Pte Ltd
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EA Personnel: R2197665

Company Description