



JAC Recruitment

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Singapore



## PR/095267 | Sales Specialist

### Job Information

**Recruiter**[JAC Recruitment Singapore](#)**Job ID**

1542488

**Industry**

Other (Manufacturing)

**Job Type**

Permanent Full-time

**Location**

Singapore

**Salary**

Negotiable, based on experience

**Refreshed**

June 10th, 2025 01:00

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**Job Title:** Sales Specialist**Location:** Singapore**About Us:**

The company is a leading provider of Remote Visual Inspection (RVI) products and solutions. They are seeking a driven Sales Specialist to build and manage relationships with end-customers and dealers in the Marine, Oil & Gas, and Power Generation sectors.

**Key Responsibilities:**

- Execute sales initiatives for industrial instrumentation, addressing inquiries and providing technical consultations.
- Manage the end-to-end sales process, including negotiation, presentation, and account management.

- Negotiate contracts and package deals to secure new business.
- Work with internal teams to enhance customer satisfaction and ensure successful project delivery.

**Qualifications:**

- Possess a Diploma in Engineering or a Business-related discipline.
- Proven track record in domestic sales with 2-3 years of experience.
- Strong interpersonal and presentation skills.
- Excellent verbal and written communication skills in English.
- Deep understanding of core business principles and sales strategies within industrial sectors.

Interested applicant, please click [APPLY NOW](#)

Do note that we will only be in touch if your application is shortlisted.

Peh Yong Sin  
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Company Description