



## PR/094680 | Account Manager

## Job Information

## Recruiter

JAC Recruitment Singapore

## Job ID

1542483

## Industry

Electric Power, Gas, Water

## Job Type

Permanent Full-time

## Location

Singapore

## Salary

Negotiable, based on experience

## Refreshed

May 27th, 2025 10:47

## General Requirements

## Minimum Experience Level

Over 3 years

## Career Level

Mid Career

## Minimum English Level

Business Level

## Minimum Japanese Level

Business Level

## Minimum Education Level

Associate Degree/Diploma

## Visa Status

No permission to work in Japan required

## Job Description

## ACCOUNT MANAGER

Our client in the IT Industry is seeking an account manager. This role will develop & maintain a strong sales pipeline to meet or exceed monthly, quarterly, and annual sales targets.

## Key Responsibilities

- Generating sales leads, nurturing customer relationships, and driving revenue growth
- Prospect and identify potential clients through various means such as cold calling, networking, and industry research
- Understand customer needs, provide customize solutions, and effectively communicate the company's value proposition
- Prepare accurate and competitive price quotations and proposal for clients.
- Provide regular sales reports and forecasts to the sales manager.

## Key requirements

- At least 3 years of experience in sales within IT or related field
- Minimum Diploma or Degree in any discipline
- Class 3 Driving License and possess own vehicle preferred
- Good communication and presentation skills with good command of English

Interested applicant, please click [APPLY](#) now

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#LI-JACSG  
#countrysingapore

## Company Description