



PR/117795 | Branch Manager

Job Information

Recruiter[JAC Recruitment UK](#)**Job ID**

1542474

Industry

Logistics, Storage

Job Type

Permanent Full-time

Location

Netherlands

Salary

Negotiable, based on experience

Refreshed

May 27th, 2025 10:45

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Position Title: Branch Manager (Rotterdam)

Department:

Logistics / Supply Chain (International Logistics & Fulfilment)

Directly reports to the President (Head Office: Amsterdam)

Purpose of the Role:

As the Branch Manager of our Rotterdam fulfilment and logistics center, you will be fully responsible for site leadership, financial performance, service quality, and team management. This role requires both strategic thinking and operational execution to ensure the center functions as a critical hub for our international logistics and B2B/e-commerce fulfilment operations in Europe.

Key Responsibilities:

- Oversee all aspects of branch management including warehousing, logistics, and administrative functions
- Take full P&L ownership for the Rotterdam site and drive performance toward financial targets
- Monitor and improve key operational KPIs such as on-time delivery, inventory accuracy, cost control, and customer satisfaction
- Manage relationships with key clients and ensure high-quality service for both existing and new accounts
- Supervise daily fulfilment, cross-border shipping, customs handling, and last-mile delivery activities
- Lead organizational management including staffing, hiring, performance evaluations, and leadership development
- Act as the key communication link between local operations and headquarters in Amsterdam
- Manage and negotiate contracts with external partners including 3PLs, customs brokers, and couriers
- Ensure full compliance with EU trade regulations, VAT rules, and company policies
- Analyze local market trends and provide recommendations for improvement or business growth opportunities

Qualifications & Experience:

- Bachelor's degree or higher, ideally in Logistics, Business, or International Trade
- Minimum 10 years of experience in logistics, international shipping, or warehouse operations
- Proven experience as a Branch Manager, Site Director, or similar senior operational leadership role
- Experience working within the EU region is preferred

Skills & Competencies:

- Strong leadership with the ability to balance strategic planning and hands-on execution
- Solid experience managing multicultural teams and developing middle management
- Strong command of financial management, P&L accountability, and KPI tracking
- Fluent in English (spoken and written); Native level of Dutch
- Excellent communication and stakeholder management skills
- Comfortable navigating operational issues, client escalations, and team dynamics

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Company Description