



PR/122993 | Country Manager (English Speaker)

Job Information

Recruiter
[JAC Recruitment Indonesia](#)
Job ID

1542473

Industry

Tourism

Job Type

Permanent Full-time

Location

Indonesia

Salary

Negotiable, based on experience

Refreshed

May 27th, 2025 10:43

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Location: Jakarta / Bali (Have two offices, you can work from either location)

Industry: Mass & Premium Photography & Videography

As Country Manager, you will lead and oversee the full operations of both mass photography (e.g., water parks, snow parks, towers, themed attractions) and premium personalized photography and videography services (Blue Canvas). This strategic role combines planning, cross-functional leadership, and operational to ensure profitability, efficiency, and exceptional guest experiences.

Qualifications:

1. Fluent in English (MUST) – You'll collaborate closely with expat directors and international teams.
2. Minimum 10 years' experience in customer-facing industries like Retail, Photography, Hospitality, or F&B.
3. Proven background in regional/multi-country leadership, handling both mass and premium operations.
4. Solid track record of P&L ownership, managing cross-functional teams and driving growth.

5. Strong track record in advising and working directly with a director or C-level.
6. Hold a bachelor's or master's degree in the field of business management, operations, or a related field.

Responsibilities:

1. Lead & Execute Strategy
Develop and implement operational strategies aligned with business growth and partner goals.
2. Run Smooth Operations
Oversee all sites across the country, ensuring excellence in service, consistency, and efficiency.
3. Drive Financial Success
Own and manage the P&L. Identify revenue opportunities, optimize costs, and improve margins.
4. Manage Partners & Clients
Strengthen relationships with both local and international partners, enhancing the guest experience and business outcomes.
5. Build & Lead a High-Performing Team
Lead and develop a team of regional and site managers. Foster a culture of collaboration and continuous improvement.

Think you tick all the boxes? Great!

After applying, send me a DM on my LinkedIn (Milysa Tjandra) briefly explaining why you're the best fit for this role.

Your next big career move starts here!

#LI-JACID

Company Description