



PR/109363 | Deputy / Assistant Manager (Energy, Mineral Resources and Recycling)

Job Information

Recruiter

JAC Recruitment India

Job ID

1542454

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

India

Salary

Negotiable, based on experience

Refreshed

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General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Position: Deputy / Assistant Manager (Energy, Mineral Resources and Recycling)

Location: Mumbai

Qualifications: University graduate from premier institute

Company: Japanese trading MNC

Experience: Minimum working experience of 6 years (age:26-32 years old)

Industry and companies:

- Financial institutions / Banks
- Consulting Firms

- Research Agency

Preference: Working with following industries

1. Raw material (steel scrap) handling experience in BOF/EAF sectors.
2. Experience in recycled copper and aluminium, and PGM products sectors.
3. (Not Mandatory) Used car/parts dealership sectors.

Preferable to have connection with Government for above industries.

Job Purpose

We look for candidates who can understand our mission and thereby contribute to our goal through comprehensive research and business development activity that supports our projects and decision-making processes.

Key Responsibilities:

- Collaborate with Business Unit to identify project specific needs and objectives.
- Conduct in-depth research on market trends, competition, and new opportunities related to Business division.
- Collate data, statistics, and information on various topics in relevant industries.
- Analyse and synthesize research findings into clear and concise reports, summaries, and presentations.
- Present findings to the Business Unit and provide suggestions based on the research.
- Stay updated on industry trends and developments to ensure accurate and relevant information.
- Identify and approach potential business partners, clients, and stakeholders to expand our network along with Business division. Build and maintain relationships with existing and prospective clients.
- Support in developing business strategies.

Knowledge, Skills, and Competencies:

- Research ability from various sources.
- Detail-oriented with analytical and solution / problem solving skills.
- Ability to work independently and manage multiple projects simultaneously.
- Excellent written and verbal communication skills.
- Proficient in WORD, EXCEL, POWERPOINT, Chat GPT etc.

Personal Style and Behavior:

- Open-minded, self-motivation, a strong work ethic and enthusiasm for change.
- An excellent team player with positive attitude and risk management mindset.
- Ability to take ownership and responsibility.
- Self-motivated, quick learner and flexible to adapt to Japanese way of thinking.
- Strong curiosity and passion for gaining insights in various fields.
- Punctuality and effective time management
- **Proactive and mindful with regards to reporting, communication, and consulting with Business Unit especially about negative outcomes.**

