



PR/094870 | Project Sales Engineer (Non JP)

Job Information

Recruiter

JAC Recruitment Vietnam Co., Ltd

Job ID

1542429

Industry

Chemical, Raw Materials

Job Type

Permanent Full-time

Location

Vietnam

Salary

Negotiable, based on experience

Refreshed

May 27th, 2025 10:38

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company and Job Overview

A foreign company specializing in Water treatment is looking for Projects Sales Engineer (Non JP) to join their dynamic team in Ho Chi Minh city.

Job Responsibilities

- Collect information on target customers based on the marketing information.
- Create sales materials, project proposal materials, business profitability materials, etc.
- Thorough information sharing within the department (reporting in a regular format, etc.).
- Technical support (layout plans, calculations, etc.) will be requested from the technical department
- Expanding new orders for water treatment plants such as ultrapure water and wastewater treatment plants
- Establishment of business schemes and project formation to commercialize the semiconductor industry and electronics-related industries according to the company plan.

Job Requirements

- Experience working for the water treatment company.
- Experience in sales and technical proposal work for B2B (private businesses)
- Strong network of customers in semiconductor and electronics peripheral businesses.
- Familiar with European, American or Korean companies.
- Experience in planning, proposals and sales
- Fluent communication in English skills
- Having the ability to speak Korean or Chinese.

Benefit:

- · Commission based on target achievement (Commissions: Contracts for projects related to semiconductor customers)
- Premium health insurance + Wellness programs.

Interested applicants, click APPLY NOW.

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Company Description