



### PR/094868 | Sales Representative (Plastic)

### Job Information

### Recruiter

JAC Recruitment Vietnam Co., Ltd

#### Job ID

1542427

#### Industry

Chemical, Raw Materials

### Job Type

Permanent Full-time

#### Location

Indonesia

### Salary

Negotiable, based on experience

#### Refreshed

May 27th, 2025 10:38

### General Requirements

### **Minimum Experience Level**

Over 3 years

### Career Level

Mid Career

## Minimum English Level

**Business Level** 

### Minimum Japanese Level

Business Level

### **Minimum Education Level**

Associate Degree/Diploma

### Visa Status

No permission to work in Japan required

# Job Description

## **COMPANY OVERVIEW**

The Trading company specializes in engineering plastic.

### **JOB RESPONSIBILITIES**

- Develop sales plans and good knowledge about the products, market, competitors & price
- · Maintain the existing customers
- Pursue and develop new customers or market opportunities
- Responsible for achieving target (Value and Volume) agreed upon within schedule
- Prepares the required reports

### JOB REQUIREMENTS

- · Possess bachelor's degree in Chemistry, Chemical Engineering, Polymer is preferred but not mandatory
- Proven work experience as a Sales Representative for 3 5 years in chemical industry (Polymer relevant experience is preferred)
- Experience in plastic industry, especially Engineering Plastics area is a plus
- Proficient in English and any other language will be an advantage (Chinese Language is a plus)

- Familiar use of Microsoft Office and Sales Force
- Excellent selling, negotiation, communication, interpersonal and organizational skills
  Highly self-motivated and able to work independently or within teams

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Company Description