



PR/094853 | Sales Executive (Quang Nam)

## Job Information

### Recruiter

JAC Recruitment Vietnam Co., Ltd

### Job ID

1542417

### Industry

Other

### Job Type

Permanent Full-time

### Location

Vietnam

### Salary

Negotiable, based on experience

### Refreshed

May 27th, 2025 10:38

## General Requirements

### Minimum Experience Level

Over 3 years

### Career Level

Mid Career

### Minimum English Level

Business Level

### Minimum Japanese Level

Business Level

### Minimum Education Level

Associate Degree/Diploma

### Visa Status

No permission to work in Japan required

## Job Description

### Company and Job Overview

JAC's client is a leading foreign company providing rental services for industrial and construction equipment for more than 10 years in Vietnam.

**Working location: Nui Thanh, Quang Nam**

## Job Responsibilities

- Visit customers every day, mostly at construction sites
- Make plans to search, visit customers to increase new and potential customers
- Make customer list, inquiries, information, project information and report to manager
- Search, survey and approach new and potential customers, reported to manager
- Keep and maintain good relationships with customers
- Do all related jobs including but not limited to making quotations, making contracts, etc.
- To achieve the set target
- Other tasks as being assigned

### Job Requirements

- At least 02 years of sales experience, preferred experience in construction field
- Has experience in renting/selling construction equipment will be given priority
- English: Business level
- **Having B2 driving license**
- Have a desire to work long term with the company
- Other Requirements: Open minded characteristic.

### Benefits

- The company provides cars to visit customers
- All benefits in accordance with Labor Law and company's regulation
- Provided with social insurance, health insurance, unemployed insurance 24/7 accident insurance package
- Quarterly bonus after reviewing sales target
- Salary increases once a year, 13th month salary and profit-sharing bonus
- Company trips every year

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### Company Description